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# NON-ZERO-SUM GAMES

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# Introduction

We'll now look at games that may have  
imperfect information  
nonzero-sum outcomes

Remember we defined a strategy as a *policy*, i.e., a function from states into actions that tells what you will do in every game state where it's your move.

# The Prisoner's Dilemma

Scenario: The police arrest two suspects for a crime. They tell each one they'll reduce his/her prison sentence if he/she testifies against the other.

Each prisoner must choose between two actions:

- cooperate with the other prisoner, i.e., don't betray him/her
- defect (betray the other prisoner).

Payoff =  $-(\text{Years in prison})$ :

		$P_2$	
		C	D
$P_1$	C	-2, -2	-5, 0
	D	0, -5	-4, -4

Nonnegative payoffs:

		$P_2$	
		C	D
$P_1$	C	3, 3	0, 5
	D	5, 0	1, 1

- ◇ Each strategy is a single action (cooperate or defect)
- ◇ Payoffs are non-zero-sum (i.e., non-constant-sum)
- ◇ Imperfect information: neither player knows the other's move until after *both* players have moved

# Strategies

Suppose there are players  $P_1, \dots, P_n$

For each  $i$ , let  $S_i = \{\text{all possible strategies for } P_i\}$

Notation:  $s_i$  refers to a strategy in  $S_i$

*Strategy profile*: an  $n$ -tuple  $(s_1, s_2, \dots, s_n)$ , one strategy for each player

*Utility*  $U_{P_i}(s_1, \dots, s_n) = P_i$ 's expected payoff given  $(s_1, s_2, \dots, s_n)$

$s_i$  *strongly dominates*  $s'_i$  if  $P_i$  always does better with  $s_i$  than with  $s'_i$ :

$$\forall s_1, \dots, s_{i-1}, s_{i+1}, \dots, s_n, \\ U_{P_i}(s_1, \dots, s_{i-1}, s_i, s_{i+1}, \dots, s_n) > U_{P_i}(s_1, \dots, s_{i-1}, s'_i, s_{i+1}, \dots, s_n)$$

$s_i$  *weakly dominates*  $s'_i$  if  $P_i$  never does worse with  $s_i$  than with  $s'_i$ , and there is at least one case where  $P_i$  does better with  $s_i$  than with  $s'_i$ :

$$\forall s_1, \dots, s_{i-1}, s_{i+1}, \dots, s_n \quad U_{P_i}(\dots, s_i, \dots) \geq U_{P_i}(\dots, s'_i, \dots)$$

and

$$\exists s_1, \dots, s_{i-1}, s_{i+1}, \dots, s_n \quad U_{P_i}(\dots, s_i, \dots) > U_{P_i}(\dots, s'_i, \dots)$$

# Dominant strategy equilibrium

$s_i$  is a (*strongly, weakly*) *dominant* strategy if it (strongly, weakly) dominates every  $s'_i \in S_i$ .

*Dominant strategy equilibrium*: a strategy profile  $(s_1, \dots, s_n)$  such that  $\forall i, s_i$  is strongly dominant for  $P_i$

i.e., for every possible set of strategies the other players might use,  $P_i$  does best by using  $s_i$

Example: the Prisoner's Dilemma

		$P_2$	
		C	D
$P_1$	C	3, 3	0, 5
	D	5, 0	1, 1

Dominant strategy equilibrium: (D,D)

Can there ever be more than one dominant strategy equilibrium?

## Pareto optimality

Let  $S = (s_1, s_2, \dots, s_n)$  and  $S' = (s'_1, s'_2, \dots, s'_n)$  be strategy profiles.

$S$  *Pareto dominates*  $S'$  if  $\forall i, U_{P_i}(S) \geq U_{P_i}(S')$  and  $\exists i U_{P_i}(S) > U_{P_i}(S')$

$S$  is *Pareto optimal* if no strategy profile Pareto dominates  $S$

E.g., consider the Prisoner's Dilemma again:

		$P_2$	
		C	D
$P_1$	C	3, 3	0, 5
	D	5, 0	1, 1

- ◇ The dominant strategy equilibrium, (D,D), is **not** Pareto optimal:  
(C,C) Pareto dominates it
- ◇ (D,C) and (C,D) are both Pareto optimal
- ◇ Is (C,C) Pareto optimal?

## Dominant strategy equilibrium (continued)

Not every game has a dominant strategy equilibrium

Example:

*Acme* and *Best* are two video-game manufacturers

Each needs to decide whether to use DVDs or CDs in its next game machine

		<i>Best</i>	
		DVD	CD
<i>Acme</i>	DVD	9, 9	-4, -1
	CD	-3, -1	5, 5

# Nash equilibrium

A *Nash equilibrium* is basically a local optimum:  
a strategy profile  $(s_1, \dots, s_n)$  such that no player can benefit from switching to a different strategy **if nobody else switches**

I.e.,  $\forall i, \forall s'_i \in S_i$

$$U_{P_i}(s_1, \dots, s_{i-1}, s_i, s_{i+1}, \dots, s_n) \geq U_{P_i}(s_1, \dots, s_{i-1}, s'_i, s_{i+1}, \dots, s_n)$$

Every dominant strategy equilibrium is a Nash equilibrium, but not vice versa  
Every game has at least one Nash equilibrium

		<i>Best</i>	
		DVD	CD
<i>Acme</i>	DVD	9, 9	-4, -1
	CD	-3, -1	5, 5

Two Nash equilibria: (DVD, DVD) and (CD, CD)  
One of them is Pareto optimal

## Mixed strategies

Two-finger Morra:

Two players: Odd and Even.

Each holds up 1 or 2 fingers:

		Odd	
		1	2
Even	1	2, -2	-3, 3
	2	-3, 3	4, -4

Among *pure* (deterministic) strategies, there is no Nash equilibrium

- If Odd chooses 1, Even can win by choosing 1
- If Even chooses 1, Odd can win by choosing 2

The Nash equilibrium uses *mixed* (randomized) strategies.

What are they?

## Mixed strategies

Two-finger Morra:

Two players: Odd and Even.

Each holds up 1 or 2 fingers:

		Odd	
		1	2
Even	1	2, -2	-3, 3
	2	-3, 3	4, -4

This is a zero-sum game, so the Minimax theorem applies:

The game has a minimax value  $V$ .

Odd has a strategy  $t$  that guarantees  $U_{\text{Even}} \leq V$ .

Even has a strategy  $s$  that guarantees  $U_{\text{Even}} \geq V$ .

$s$  and  $t$  are a Nash equilibrium.

Can't use the minimax algorithm to find  $s$  and  $t$ :

It's only for finding pure strategies on perfect-information games

Instead, use von Neumann's **maximin technique** ...

## Modify the game to give Odd an advantage

Make Even choose a strategy first, and tell Odd what it is.

Even's strategy is  $[P(1) = p, P(2) = 1 - p]$  for some  $p$ .

- ◇ If Odd's move is 1, Even's expected utility is  $2p - 3(1 - p) = 5p - 3$ .
- ◇ If Odd's move is 2, Even's expected utility is  $-3p + 4(1 - p) = 4 - 7p$ .
- ◇ If Odd's strategy is mixed, Even's expected utility is in between

Odd's best strategy: choose the action that minimizes Even's expected utility. In this case, Even's expected utility is:

$$U_{\text{Even}|p} = \min(5p - 3, 4 - 7p)$$

so Even's best strategy is to choose  $p$  that maximizes  $U_{\text{Even}|p}$

This occurs where the line  $y = 5p - 3$  intersects the line  $y = 4 - 7p$

$$5p - 3 = 4 - 7p \Rightarrow 12p = 7 \Rightarrow p = 7/12$$

Expected utility for Even in this case is  $-1/12$

This is a lower bound on Even's best expected utility in Two-finger Morra

## Try giving Even the advantage instead

Make Odd choose a strategy first, and tell Even what it is.

Odd's strategy is  $[P(1) = q, P(2) = 1 - q]$  for some  $q$ .

- ◇ If Even's move is 1, Even's expected utility is  $2q - 3(1 - q) = 5q - 3$ .
- ◇ If Even's move is 2, Even's expected utility is  $-3q + 4(1 - q) = 4 - 7q$ .
- ◇ If Even's strategy is mixed, Odd's expected utility is in between

Even's best strategy: choose the action that maximizes Even's expected utility. In this case, Even's expected utility is

$$U_{\text{Even}|q} = \max(5q - 3, 4 - 7q)$$

so Odd's best strategy is to choose  $q$  that minimizes  $U_{\text{Even}|q}$

This occurs where the line  $y = 5q - 3$  intersects the line  $y = 4 - 7q$

$$5q - 3 = 4 - 7q \Rightarrow 12q = 7 \Rightarrow q = 7/12$$

Expected utility for Even in this case is  $-1/12$

This is an upper bound on Even's best expected utility in Two-finger Morra

## Back to the unmodified game

Two-finger Morra:

Two players: Odd and Even.

Each holds up 1 or 2 fingers:

		Odd	
		1	2
Even	1	2, -2	-3, 3
	2	-3, 3	4, -4

We have determined that

Lower bound on Even's best expected utility is  $-1/12$   
occurs when  $p = 7/12$

Upper bound on Even's expected utility is also  $-1/12$   
occurs when  $q = 7/12$

Thus the game's minimax value is  $-1/12$

The minimax value occurs when Even chooses  $p = 7/12$  and Odd chooses  $q = 7/12$

## Nash equilibria in other cases

How to find Nash equilibria in other cases?

There are techniques, but I haven't studied them

Does anyone want to do a classroom presentation on this?

## Prisoner's Dilemma

		$P_2$	
		C	D
$P_1$	C	3, 3	0, 5
	D	5, 0	1, 1

(D,D) is a dominant equilibrium, but it isn't Pareto optimal

(C,C) is Pareto optimal, but it's not even a Nash equilibrium

How to get both players to choose C?

- ◇ Each player must be willing to forego the personal gain that he/she would get from defecting
- ◇ Each player has to trust the other to do the same

How to make this happen?

## Iterated Prisoner's Dilemma

		$P_2$	
		C	D
$P_1$	C	3, 3	0, 5
	D	5, 0	1, 1

*Iterated Prisoner's Dilemma*: play the Prisoner's Dilemma repeatedly,  
score is the sum of the payoffs in all the iterations

- ◇ If you defect and they cooperate, you get a short-term gain  
But they might punish you next time by defecting
- ◇ You can both do well if you both cooperate with each other
- ◇ How to establish and maintain cooperation,  
without letting them take advantage of you?

## Some well-known strategies

- |                              | Iteration | TFT | other player |
|------------------------------|-----------|-----|--------------|
| ◇ Tit for Tat (TFT):         | 1         | C   | C            |
| Move 1: cooperate            | 2         | C   | D            |
| Move $i$ : do what the other | 3         | D   | C            |
| player did on move $i - 1$   | 4         | C   | C            |
- ◇ Tit for Two Tats: cooperate unless the other player defected twice
  - ◇ GRIM: if the other player ever defects, never cooperate again
  - ◇ ALLC: always cooperate
  - ◇ ALLD (the hawk strategy): always defect
  - ◇ Tester: Defect on move 1. If the opponent retaliates, then play Tit-for-Tat. Otherwise intersperse cooperation and defection

## TFT with other players

Axelrod's famous tournaments

- ◇ [Axelrod, The Evolution of Cooperation, 1985]
- ◇ In these tournaments, TFT usually did best
- ◇ It could establish and maintain cooperations with many other players
- ◇ It could prevent malicious players from taking advantage of it

TFT	AIIC	TFT	AIID	TFT	Grim	TFT	TFT	TFT	Tester
C	C	C	D	C	C	C	C	C	D
C	C	D	D	C	C	C	C	D	C
C	C	D	D	C	C	C	C	C	C
C	C	D	D	C	C	C	C	C	C
C	C	D	D	C	C	C	C	C	C
C	C	D	D	C	C	C	C	C	C
C	C	D	D	C	C	C	C	C	C
:	:	:	:	:	:	:	:	:	:

Axelrod also looked at analogies with various human behaviors

## Example: trench warfare in World War I



Incentive to cooperate:

- ◇ If I attack the other side, then they'll retaliate and I'll get hurt
- ◇ If I don't attack, maybe they won't either

Result: tacit cooperation

- ◇ Even though the soldiers were supposed to be enemies, they tried to avoid attacking each other
- ◇ This was one reason (though certainly not the only one) why World War I lasted so long