

# Combinatorial Optimization Games Arise in Social Networks

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# INTRODUCTION



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- ▶ The dynamic processes for the diffusion of influence has attracted significant interest.



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- ▶ Initialize the diffusion process by “targeting” some influential people.
- ▶ A cascade will be caused and other people start to adopt.
- ▶ **How should we select these influential people who are targeted initially?**



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- ▶ It is NP-hard to find the optimal initial set.
- ▶ Since then, several different variants of this problem have been studied.



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Chen [1] proposed the **Target Set Selection (TSS)** problem:

- ▶ Given a connected undirected graph  $G = (V, E)$ . For each  $i \in V$ , there is a threshold,  $g_i$ , which is between 1 and  $\text{degree}(i)$ . All nodes are inactive initially.



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- ▶ The problem is APX-hard.





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In this paper, we consider two combinatorial optimization problems built on the TSS problem:

- ▶ The *weighted* TSS (WTSS) problem (Raghavan and Zhang [7]): For each node  $i \in V$ , there is a weight, denoted by  $b_i$ , which models the fact that different nodes require differing levels of effort to become initial adopters.



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- ▶ The **Least Cost Influence Problem (LCIP)** (Gunnec et al. [5]): For each node  $i \in V$ , there is an influence factor  $d_i$  denoting how much node  $j$  influences node  $i$  if node  $j$  adopts. So,  $g_i = \lceil \frac{b_i}{d_i} \rceil$ . An extra incentive  $p_i$  could be given to node  $i$  to encourage it to adopt the product.



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▶ *The goal: find the minimum **cost** while ensuring that all nodes adopt the product.*



# INTRODUCTION

An application in Epidemiological setting (Gunnec and Raghavan [4]):

- ▶ Suppose that  $e_{ji}$  denotes the risk factors of an untreated neighbor  $j$  on node  $i$  (e.g., if  $\delta_{ji}$  denotes the probability of node  $i$  getting infected by an untreated neighbor  $j$ , then  $e_{ji} = -\log(1 - \delta_{ji})$ ).



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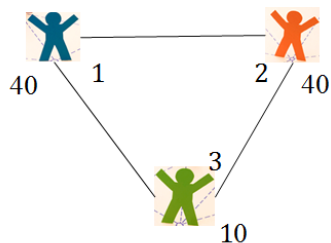
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- ▶ This may be equivalently set in the marketing setting with  $b_i = \sum_{j \in N(i)} e_{ji} - r_i$  and  $d_i = f_i$ , with a discrete set of intervention or treatment strategy choices at each node ( $z_i = p_i$ ).

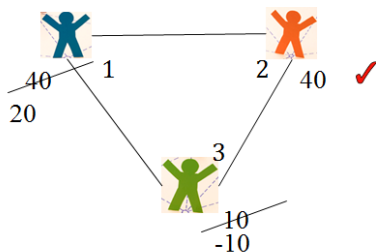


## AN ILLUSTRATION:



Data for each node:

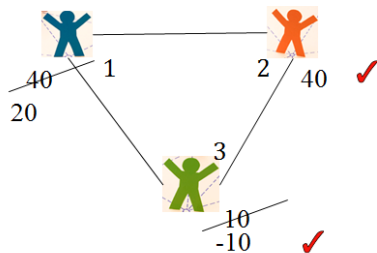
1.  $b_1 = 40, d_1 = 20$ .
2.  $b_2 = 40, d_2 = 20$ .
3.  $b_3 = 10, d_3 = 20$ .



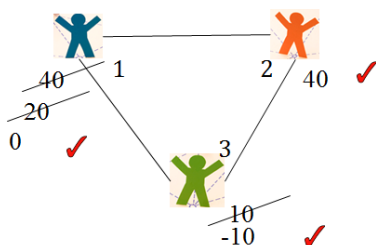
If we treat person 2.



## AN ILLUSTRATION:

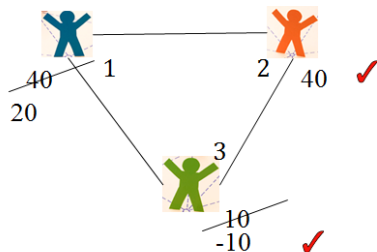


Now, Person 3 is safe.

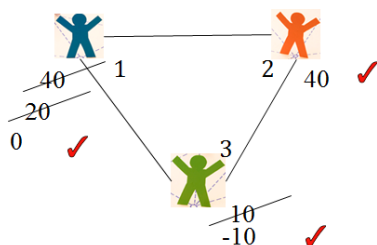


Then, Person 3 decreases Person 1's risk, and Person 1 is safe.

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The total cost is 40.

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- ▶ How to allocate the treatment cost? (40)
- ▶ We would like to propose the cooperation games version of these models and find a good way to allocate the cost.



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